

2011 South Carolina Golf Facility Survey of Revenues and Expenses

1. Facility location (by SC Golf Course Owners Association region)

- Myrtle Beach Area Charleston
 Lowcountry Midlands / Upstate

2. Type of facility

- Private (members and their guests only)
 Resort (golf facility affiliated with a lodging component)
 Public (at least limited access)

3. Reporting for # of holes

(You can report for multiple courses or do separate surveys by course.)

- 9 holes
 18 holes
 27 holes
 36 holes
 45 holes
 _____holes

4. Fiscal year for which you are reporting (If not reporting on calendar year 2011, then report on most recent 12 month fiscal year)

Beginning MO/YR _____
Ending MO/YR _____

5. Rounds played (in 18 hole equivalents) in the fiscal year reported

Daily-fee _____
Member _____
Complimentary _____

6A. Total Gross Revenues (including concessions) in the fiscal year reported

- | | |
|---|---|
| <input type="checkbox"/> Less than \$1.0 mil. | <input type="checkbox"/> \$1.0-1.999 mil. |
| <input type="checkbox"/> \$2.0-2.999 mil. | <input type="checkbox"/> \$3.0-3.999 mil. |
| <input type="checkbox"/> \$4.0-4.999 mil. | <input type="checkbox"/> \$5.0-0.999 mil. |
| <input type="checkbox"/> \$6.0-6.999 mil. | <input type="checkbox"/> \$7.0-7.999 mil. |
| <input type="checkbox"/> \$8.0-8.999 mil. | <input type="checkbox"/> \$9.0-9.999 mil. |
| <input type="checkbox"/> \$10.0-10.999 mil. | <input type="checkbox"/> \$11.0-11.999 mil. |
| <input type="checkbox"/> \$12.0-12.999 mil. | <input type="checkbox"/> \$13.0-13.999 mil. |
| <input type="checkbox"/> \$14.0-14.999 mil. | <input type="checkbox"/> \$15.0-15.999 mil. |
| <input type="checkbox"/> \$16.0-16.999 mil. | <input type="checkbox"/> \$17.0-17.999 mil. |
| <input type="checkbox"/> \$18.0-18.999 mil. | <input type="checkbox"/> \$19.0 mil. + |

6B. Break-down of revenues Dollar Amount

Initiation Fees	_____
Membership Dues	_____
Green Fees	_____
Golf Car Rentals	_____
Other Rentals	_____
Driving Range	_____
Pro Shop Merchandise	_____
Food and Beverage	_____
Other (Specify):	_____
_____	_____
_____	_____
_____	_____

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South Carolina Golf Course Owners Association
South Carolina Department of Parks, Recreation & Tourism

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7A. Total Operating Expenses (including concessions) in the fiscal year reported

- | | |
|---|---|
| <input type="checkbox"/> Less than \$1.0 mil. | <input type="checkbox"/> \$1.0-1.999 mil. |
| <input type="checkbox"/> \$2.0-2.999 mil. | <input type="checkbox"/> \$3.0-3.999 mil. |
| <input type="checkbox"/> \$4.0-4.999 mil. | <input type="checkbox"/> \$5.0-0.999 mil. |
| <input type="checkbox"/> \$6.0-6.999 mil. | <input type="checkbox"/> \$7.0-7.999 mil. |
| <input type="checkbox"/> \$8.0-8.999 mil. | <input type="checkbox"/> \$9.0-9.999 mil. |
| <input type="checkbox"/> \$10.0-10.999 mil. | <input type="checkbox"/> \$11.0 mil. + |

7B. Number of employees

Full-time _____
 Part-time/seasonal _____

7C. Break-down of operating expenses Dollar Amount

Full time wages	_____
Part time or seasonal wages	_____
General administrative	_____
Equipment maintenance/repair	_____
Irrigation water	_____
Fertilizers and chemicals	_____
Golf car or equipment leases	_____
Pro shop merchandise	_____
Cost of food and beverage	_____
Advertising/marketing	_____
Property tax	_____
Amusement tax	_____
Facility insurance	_____
Utilities	_____
Other (specify):	_____
_____	_____
_____	_____
_____	_____

8A. Total Capital Expenditures in the fiscal year reported

- | | |
|---|---|
| <input type="checkbox"/> Less than \$1.0 mil. | <input type="checkbox"/> \$1.0-1.999 mil. |
| <input type="checkbox"/> \$2.0-2.999 mil. | <input type="checkbox"/> \$3.0-3.999 mil. |
| <input type="checkbox"/> \$4.0-4.999 mil. | <input type="checkbox"/> \$5.0-0.999 mil. |
| <input type="checkbox"/> \$6.0-6.999 mil. | <input type="checkbox"/> \$7.0 mil. + |

8B. Break-down of capital expenditures Dollar Amount

Course renovation	_____
Irrigation system/water source	_____
Clubhouse/building expansion	_____
New vehicles/equipment	_____
Other (specify):	_____
_____	_____
_____	_____
_____	_____

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